

## **Making Money in Real Estate: The Essential Canadian Guide to Investing in Residential Property (3rd Revised edition)**



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## MAKING MONEY IN REAL ESTATE: THE ESSENTIAL CANADIAN GUIDE TO INVESTING IN RESIDENTIAL PROPERTY (3RD REVISED EDITION)



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John Wiley & Sons Inc. Hardback. Book Condition: new. BRAND NEW, Making Money in Real Estate: The Essential Canadian Guide to Investing in Residential Property (3rd Revised edition), Douglas Gray, Successful real estate investments play an essential role in Canadian investors' portfolios. The growth in wealth in real estate markets has presented investors with tremendous opportunities to capitalize on and expand their range of investments, and has moved real estate investing from a niche product to a pillar of smart portfolio diversification. In Making Money in Real Estate, 2 nd Edition , Douglas Gray demystifies the Canadian real estate market for novice investors and presents new strategies for veteran investors. Learn to: Understand the real estate market cycles Find a property and assess its investment potential Build a trustworthy real estate team Arrange financing on good terms Use negotiating tactics that work Understand tax and legal issues Manage a property Avoid the pitfalls that many investors fall into Examine the pros and cons of non-residential property investment options Readers of previous editions will appreciate the vital changes to mortgage rules, taxation and legislation, and the inclusion of information on commercial real estate. Thorough coverage in plain English makes Making Money in Real Estate, 2 nd Edition the next logical step for investors who want to begin or expand their real estate portfolios, and is a critical and indispensable tool in investment decision making.

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